

# LEADERSHIP (LEAD)

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## **LEAD 2010 Learning to Lead 3 cr**

This seminar provides students with an introduction to and understanding of effective leadership and its application to a variety of group and organizational contexts. The classes encourage interdisciplinary discussions of theoretical, philosophical, historical, and technical elements of effective leadership. The course allows students to reflect on and develop their own leadership style through interactive lectures, experiential activities, and action learning in groups and organizations in which students want to lead and be led. This seminar is intended for all students that have an interest in leadership theory and effective leadership practices. Students may not hold credit for both LEAD 2010 and ARTS 1160.

**PR/CR: A minimum grade of C is required unless otherwise indicated.**

Prerequisite: Students must have completed 15 credit hours of passed courses to register in LEAD 2010.

**Mutually Exclusive:** ARTS 1160

## **LEAD 3010 Negotiation and Conflict Management 3 cr**

Leaders are regularly called upon to manage conflict, promote cooperation, and resolve competing interests. With a focus on negotiation as a means of conflict resolution, this course blends contemporary research and theory with practical, first-hand experience. Students' effectiveness as negotiators will be developed with readings and class discussions focused on the social and psychological underpinnings of negotiation, and applied with weekly hands-on experiences, ranging from bilateral bargaining games to complex, multi-issue, multilateral negotiation scenarios.

**PR/CR: A minimum grade of C is required unless otherwise indicated.**

Prerequisites: Year three standing (or by permission of instructor).

## **LEAD 3020 Team Building and Diversity 3 cr**

The ability to work effectively with team members is crucial to individual functioning and promotion within organizations. This course examines the structure and dynamics of teams with an aim to understanding team-building, team dynamics, diversity, and managing team conflict. Part of working effectively in teams is understanding diversity and how to encourage collaboration in diverse teams. This course will therefore cover topics related to diversity and cross-cultural awareness. May not be held with GMGT 3020 when titled "Diversity Management and Team Building" or "Diversity Management or Team Building."

**PR/CR: A minimum grade of C is required unless otherwise indicated.**

Prerequisites: (GMGT 1010 (D) or GMGT 1011 (D)) and (GMGT 2070 (D) or GMGT 2071 (D)).

**Mutually Exclusive:** GMGT 3020

## **LEAD 3030 Corporate, Social, and Environmental Responsibility 3 cr**

Examines entrepreneurship via a social, environmental, ethical, and economic sustainability perspective. Provides proven methods of entrepreneurial thinking to help students explore the relationship between society's need for economic development and costs to and benefits for the environment or other stakeholders, including rural and Indigenous communities. May not be held with ENTR 2020.

**PR/CR: A minimum grade of C is required unless otherwise indicated.**

Prerequisite: GMGT 1010 (D) or GMGT 1011 (D).

## **LEAD 3040 Special Topics in Leadership and Organization 3 cr**

The content of this course will change from year to year based on: cutting edge topics, research innovations, and trends in leadership. Example topics might include: organizational health and safety; organizational justice; women and leadership; advanced organizational behaviour; advanced organizational theory. Students can earn multiple credits for this course only when the topic subtitle is different.

**PR/CR: A minimum grade of C is required unless otherwise indicated.**

Prerequisites: [GMGT 1010 (D) or GMGT 1011 (D)] and [GMGT 2070 (D) or GMGT 2071 (D)] or permission of instructor.

## **LEAD 4010 Leading Change 3 cr**

Organizations regularly face change due to market demands, competition, and economic pressures. The ability to lead change effectively is crucial to organizational success. This course will focus on how to: understand resistance to change, manage change processes, and support employees in times of uncertainty.

**PR/CR: A minimum grade of C is required unless otherwise indicated.**

Prerequisites: [GMGT 1010 (D) or GMGT 1011 (D)] and [GMGT 2070 (D) or GMGT 2071 (D)].

## **LEAD 4020 Leadership, Power and Politics in Organizations 3 cr**

This course provides students with an introduction to and understanding of effective leadership and its application to a variety of group and organizational contexts. The course will also describe and enable students to make sense of organizations as political entities and understanding the use of power and social influence. The classes encourage interdisciplinary discussions of theoretical, historical, and practical elements of effective leadership and power. Through interactive lectures and experiential activities, students will have the opportunity to reflect on and develop their own leadership style, to understand how to use and manage power, and to recognize and apply social influence tactics. Students entering second year are strongly recommended to take LEAD 2010 prior to taking LEAD 4020.

**PR/CR: A minimum grade of C is required unless otherwise indicated.**

Prerequisite: GMGT 2070 (D).